

2024: A Successful Year, Surpassing Expectations Revenue of €67.6 million, up 41% Confirmation of Profit Goals

MGI Digital Technology (FR0010353888 ALMDG) reports its revenue for the 2024 financial year. During this period, the Group achieved a growth of nearly 41%, surpassing the revised target set at the beginning of the year.

A 30% Increase at Constant Scope (excluding ALTIX contribution)

For the 2024 financial year, MGI Digital Technology reported revenue of €67.6 million, up 41%. On a constant scope basis (excluding ALTIX's contribution, which was integrated for 6 months starting in July 2024), the growth stands at nearly 30%.

The annual revenue includes €10 million from license fees related to a patent defense agreement with a competitor. As was the case at the end of 2023 and confirmed in recent months, the outcome of this legal matter was anticipated after two favorable court rulings for MGI Digital Technology.

Beyond this exceptional revenue, the year's performance benefited from several positive factors highlighting the resilience of the Group's model and strategy.

International Growth of Nearly 43%

Internationally, consolidated revenue reached €65.3 million, up 42.6%. It accounts for 97% of total activity, confirming the Group's international expansion outside of France.

Sales with Konica Minolta amounted to €42.6 million, up 8%, and represented 63% of total revenue.

A Strong Second Half Fueled by the "DRUPA Effect"

In its core business, the Group started to capitalize on the commercial benefits from the success at DRUPA, where its new generations of equipment were well-received.



As a result, after a first half showing a 6.3% increase, the second half posted an organic growth of over 10%, excluding the exceptional revenue from the patent defense agreement. This momentum is expected to continue into 2025.

ALTIX: A Successful Integration

The 2024 financial year also benefited from the contribution of ALTIX, which confirmed its return to growth with an annual revenue of €8.7 million (+10% compared to 2023), of which €5.5 million were generated in the second half, during its integration into the Group. After this initial phase, the Group confirms its ambition to grow ALTIX's revenue to approximately €12 million in 2025, with break-even results.

Confirmation of Profit Goals and 2025 Outlook

The strong growth in activity will support the 2024 results, with solid performance in line with the announced objectives:

- An operating margin of approximately 15% of revenue
- A net margin expected to exceed 14%

These successes allow MGI Digital Technology to approach 2025 with confidence and strong fundamentals.

Beyond confirming its momentum in its core business, the Group's priority this year will be the execution of the roadmap defined with ALTIX, particularly to prepare for deployment in the promising Printed Electronics market.

Next event: Publication of 2024 Annual Results April 10, 2025

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